

# Real life, Real answers,

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www.NABOR.com www.NaplesArea.com 1455 Pine Ridge Road **Naples, FL 34109** 



## **Overall Market Statistics by Price**

|               |           | # Pe      | nding                         |                               |           | # CI      | osed                          |                               |           | Median Close | ed Price (,000's              | ;)                            | Inve      | ntory     | Averag    | e DOM     |
|---------------|-----------|-----------|-------------------------------|-------------------------------|-----------|-----------|-------------------------------|-------------------------------|-----------|--------------|-------------------------------|-------------------------------|-----------|-----------|-----------|-----------|
|               | Nov. 2013 | Nov. 2014 | 12-month<br>ending<br>11/2013 | 12-month<br>ending<br>11/2014 | Nov. 2013 | Nov. 2014 | 12-month<br>ending<br>11/2013 | 12-month<br>ending<br>11/2014 | Nov. 2013 | Nov. 2014    | 12-month<br>ending<br>11/2013 | 12-month<br>ending<br>11/2014 | Nov. 2013 | Nov. 2014 | Nov. 2013 | Nov. 2014 |
| \$0-\$300K    | 484       | 421       | 6,734                         | 5,840                         | 396       | 325       | 6,078                         | 5,427                         | \$170     | \$185        | \$160                         | \$176                         | 1,917     | 1,372     | 70        | 58        |
| \$300K-\$500K | 157       | 199       | 1,989                         | 2,134                         | 125       | 104       | 1,732                         | 1,873                         | \$374     | \$374        | \$375                         | \$380                         | 879       | 987       | 100       | 80        |
| \$500K-\$1M   | 118       | 125       | 1,402                         | 1,511                         | 89        | 89        | 1,245                         | 1,339                         | \$673     | \$605        | \$658                         | \$650                         | 887       | 907       | 153       | 124       |
| \$1M-\$2M     | 50        | 45        | 610                           | 664                           | 29        | 41        | 522                           | 608                           | \$1,325   | \$1,400      | \$1,375                       | \$1,331                       | 507       | 469       | 122       | 123       |
| \$2M+         | 31        | 35        | 367                           | 434                           | 14        | 21        | 301                           | 388                           | \$2,562   | \$3,900      | \$2,900                       | \$2,950                       | 394       | 401       | 189       | 99        |
| TOTAL         | 840       | 825       | 11,102                        | 10,583                        | 653       | 580       | 9,878                         | 9,635                         | \$235     | \$272        | \$236                         | \$265                         | 4,584     | 4,136     | 93        | 79        |
|               |           |           |                               |                               |           |           |                               | Median >                      | 4         | 4            | 4                             | 4                             |           |           |           |           |

\$300K \$520 \$540 \$535 \$545

## **Overall Market Statistics by Area**

|                     |           | # Pending |                               |                               |           | # CI      | osed                          |                               |           | Median Close | ed Price (,000's              | )                             | Inventory |           | Average DOM |           |
|---------------------|-----------|-----------|-------------------------------|-------------------------------|-----------|-----------|-------------------------------|-------------------------------|-----------|--------------|-------------------------------|-------------------------------|-----------|-----------|-------------|-----------|
|                     | Nov. 2013 | Nov. 2014 | 12-month<br>ending<br>11/2013 | 12-month<br>ending<br>11/2014 | Nov. 2013 | Nov. 2014 | 12-month<br>ending<br>11/2013 | 12-month<br>ending<br>11/2014 | Nov. 2013 | Nov. 2014    | 12-month<br>ending<br>11/2013 | 12-month<br>ending<br>11/2014 | Nov. 2013 | Nov. 2014 | Nov. 2013   | Nov. 2014 |
| Naples Beach        | 164       | 156       | 2,233                         | 2,144                         | 116       | 82        | 2,043                         | 2,004                         | \$527     | \$770        | \$550                         | \$637                         | 1,148     | 934       | 107         | 64        |
| North Naples        | 218       | 228       | 2,942                         | 2,765                         | 177       | 168       | 2,659                         | 2,584                         | \$289     | \$357        | \$285                         | \$325                         | 1,112     | 1,007     | 105         | 66        |
| Central Naples      | 144       | 162       | 1,964                         | 1,955                         | 119       | 112       | 1,709                         | 1,717                         | \$166     | \$186        | \$159                         | \$180                         | 663       | 557       | 71          | 80        |
| South Naples        | 129       | 119       | 1,684                         | 1,650                         | 98        | 96        | 1,500                         | 1,499                         | \$182     | \$231        | \$155                         | \$184                         | 687       | 692       | 95          | 84        |
| East Naples         | 164       | 147       | 2,078                         | 1,924                         | 131       | 109       | 1,784                         | 1,688                         | \$216     | \$223        | \$189                         | \$220                         | 855       | 851       | 84          | 95        |
| Immokalee/Ave Maria | 5         | 2         | 67                            | 38                            | 3         | 4         | 58                            | 36                            | \$198     | \$210        | \$143                         | \$162                         | 14        | 20        | 55          | 69        |
| TOTAL               | 824       | 814       | 10,968                        | 10,476                        | 644       | 571       | 9,753                         | 9,528                         | \$232     | \$271        | \$235                         | \$265                         | 4,479     | 4,061     | 93          | 77        |

### Legend

| Geographic Location  | USPS Zip Codes             |
|----------------------|----------------------------|
| Naples Beach:        | 34102, 34103, 34108        |
| North Naples:        | 34109, 34110, 34119        |
| Central Naples:      | 34104, 34105, 34116        |
| South Naples:        | 34112, 34113               |
| East Naples:         | 34114, 34117, 34120, 34137 |
| Immokalee/Ave Maria: | 34142                      |

Calculations are based on property listings that exist within Southwest Florida MLS. Only properties in Collier County, excluding Marco Island, are included. \*Counts for breakdowns of available inventory for prior years are unavailable. \*\*Median Sold Prices are unavailable for periods with zero sales reported. In order to compile congruent data from multiple sources under the new Matrix system, a new method of calculating days on market was adopted. Therefore, historic comparisons of this data will be released when adequate time has elapsed allowing for such comparison. The median refers to the middle value in a set of statiscical values that are arranged in ascending or descending order, in this case prices at which homes were actually sold. Data entry anomalies and non-Naples zip codes may result in minor discrepencies. However, these anomalies are statistically insignificant. Single Family, Homes are tabulated using properties with a building design of Single Family, Villa Detached, or Manufactured. Condo units are tabulated using properties with a building design of Low-Rise, Mid-Rise, High-Rise or Villa Attached.



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## Single Family Market Statistics by Price

|               |           | # Pe      | nding                         |                               |           | # CI      | osed                          |                               |           | Median Close | ed Price (,000's              | )                             | Inve      | ntory     | Averag    | e DOM     |
|---------------|-----------|-----------|-------------------------------|-------------------------------|-----------|-----------|-------------------------------|-------------------------------|-----------|--------------|-------------------------------|-------------------------------|-----------|-----------|-----------|-----------|
|               | Nov. 2013 | Nov. 2014 | 12-month<br>ending<br>11/2013 | 12-month<br>ending<br>11/2014 | Nov. 2013 | Nov. 2014 | 12-month<br>ending<br>11/2013 | 12-month<br>ending<br>11/2014 | Nov. 2013 | Nov. 2014    | 12-month<br>ending<br>11/2013 | 12-month<br>ending<br>11/2014 | Nov. 2013 | Nov. 2014 | Nov. 2013 | Nov. 2014 |
| \$0-\$300K    | 207       | 143       | 2,829                         | 2,143                         | 168       | 143       | 2,510                         | 1,976                         | \$192     | \$195        | \$175                         | \$191                         | 616       | 433       | 50        | 52        |
| \$300K-\$500K | 99        | 131       | 1,188                         | 1,315                         | 76        | 64        | 1,015                         | 1,145                         | \$384     | \$377        | \$379                         | \$385                         | 476       | 545       | 80        | 64        |
| \$500K-\$1M   | 71        | 70        | 809                           | 902                           | 50        | 51        | 707                           | 802                           | \$692     | \$600        | \$675                         | \$652                         | 515       | 562       | 143       | 114       |
| \$1M-\$2M     | 30        | 27        | 346                           | 375                           | 14        | 30        | 288                           | 348                           | \$1,257   | \$1,225      | \$1,387                       | \$1,344                       | 325       | 327       | 104       | 154       |
| \$2M+         | 25        | 31        | 252                           | 321                           | 11        | 17        | 202                           | 282                           | \$2,600   | \$3,900      | \$2,885                       | \$3,000                       | 321       | 350       | 214       | 116       |
| TOTAL         | 432       | 402       | 5,424                         | 5,056                         | 319       | 305       | 4,722                         | 4,553                         | \$280     | \$327        | \$280                         | \$344                         | 2,253     | 2,217     | 81        | 79        |
|               |           |           |                               |                               |           |           |                               | Median ><br>\$300K            | \$500     | \$555        | \$535                         | \$550                         |           |           |           |           |

## Single Family Market Statistics by Area

|                     |           | # Pending |          |          |           | # CI      | osed     |          |           | Median Close | d Price (,000's | )        | Inventory |           | Average DOM |           |
|---------------------|-----------|-----------|----------|----------|-----------|-----------|----------|----------|-----------|--------------|-----------------|----------|-----------|-----------|-------------|-----------|
|                     |           |           | 12-month | 12-month |           |           | 12-month | 12-month |           |              | 12-month        | 12-month |           |           |             |           |
|                     |           |           | ending   | ending   |           |           | ending   | ending   |           |              | ending          | ending   |           |           |             |           |
|                     | Nov. 2013 | Nov. 2014 | 11/2013  | 11/2014  | Nov. 2013 | Nov. 2014 | 11/2013  | 11/2014  | Nov. 2013 | Nov. 2014    | 11/2013         | 11/2014  | Nov. 2013 | Nov. 2014 | Nov. 2013   | Nov. 2014 |
| Naples Beach        | 68        | 65        | 842      | 797      | 42        | 36        | 730      | 745      | \$602     | \$1,046      | \$739           | \$1,000  | 455       | 444       | 92          | 69        |
| North Naples        | 100       | 109       | 1,332    | 1,263    | 70        | 82        | 1,214    | 1,167    | \$430     | \$519        | \$398           | \$460    | 629       | 600       | 116         | 73        |
| Central Naples      | 76        | 75        | 986      | 957      | 64        | 54        | 847      | 840      | \$196     | \$262        | \$240           | \$269    | 315       | 290       | 63          | 79        |
| South Naples        | 53        | 42        | 650      | 641      | 36        | 43        | 572      | 586      | \$251     | \$309        | \$230           | \$287    | 261       | 268       | 93          | 79        |
| East Naples         | 122       | 101       | 1,485    | 1,301    | 98        | 80        | 1,241    | 1,125    | \$217     | \$218        | \$181           | \$225    | 516       | 545       | 60          | 74        |
| Immokalee/Ave Maria | 4         | 2         | 50       | 30       | 2         | 3         | 45       | 26       | \$209     | \$236        | \$130           | \$135    | 11        | 19        | 34          | 75        |
| TOTAL               | 423       | 394       | 5,345    | 4,989    | 312       | 298       | 4,649    | 4,489    | \$280     | \$331        | \$280           | \$344    | 2,187     | 2,166     | 81          | 75        |

## Legend

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|----------------------|----------------------------|
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| South Naples:        | 34112, 34113               |
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## **Condominium Market Statistics by Price**

|               |           | # Pe      | nding              |                    |           | # Cl      | osed               |                    |           | Median Close | d Price (,000's    | ;)                 | Inve      | ntory     | Averag    | e DOM     |
|---------------|-----------|-----------|--------------------|--------------------|-----------|-----------|--------------------|--------------------|-----------|--------------|--------------------|--------------------|-----------|-----------|-----------|-----------|
|               |           |           | 12-month<br>ending | 12-month<br>ending |           |           | 12-month<br>ending | 12-month<br>ending |           |              | 12-month<br>ending | 12-month<br>ending |           |           |           |           |
|               | Nov. 2013 | Nov. 2014 | 11/2013            | 11/2014            | Nov. 2013 | Nov. 2014 | 11/2013            | 11/2014            | Nov. 2013 | Nov. 2014    | 11/2013            | 11/2014            | Nov. 2013 | Nov. 2014 | Nov. 2013 | Nov. 2014 |
| \$0-\$300K    | 277       | 278       | 3,905              | 3,697              | 228       | 182       | 3,568              | 3,451              | \$161     | \$175        | \$154              | \$168              | 1,301     | 939       | 84        | 62        |
| \$300K-\$500K | 58        | 68        | 801                | 819                | 49        | 40        | 717                | 728                | \$360     | \$352        | \$370              | \$370              | 403       | 442       | 127       | 109       |
| \$500K-\$1M   | 47        | 55        | 593                | 609                | 39        | 38        | 538                | 537                | \$658     | \$617        | \$642              | \$650              | 372       | 345       | 166       | 138       |
| \$1M-\$2M     | 20        | 18        | 264                | 289                | 15        | 11        | 234                | 260                | \$1,395   | \$1,465      | \$1,331            | \$1,325            | 182       | 142       | 143       | 42        |
| \$2M+         | 6         | 4         | 115                | 113                | 3         | 4         | 99                 | 106                | \$2,200   | \$2,793      | \$2,970            | \$2,800            | 73        | 51        | 98        | 27        |
| TOTAL         | 408       | 423       | 5,678              | 5,527              | 334       | 275       | 5,156              | 5,082              | \$205     | \$220        | \$200              | \$216              | 2,331     | 1,919     | 104       | 79        |
|               | Median >  |           |                    |                    |           |           |                    |                    |           |              | 4                  | 4                  |           |           |           |           |

\$530 \$535 \$540 \$300K \$524

### **Condominium Market Statistics by Area**

|                     |           | # Pending |                    |                    |           | # CI      | osed               |                    |           | Median Close | ed Price (,000's   | )                  | Inve      | ntory     | Averag    | e DOM     |
|---------------------|-----------|-----------|--------------------|--------------------|-----------|-----------|--------------------|--------------------|-----------|--------------|--------------------|--------------------|-----------|-----------|-----------|-----------|
|                     |           |           | 12-month<br>ending | 12-month<br>ending |           |           | 12-month<br>ending | 12-month<br>ending |           |              | 12-month<br>ending | 12-month<br>ending |           |           |           |           |
|                     | Nov. 2013 | Nov. 2014 | 11/2013            | 11/2014            | Nov. 2013 | Nov. 2014 | 11/2013            | 11/2014            | Nov. 2013 | Nov. 2014    | 11/2013            | 11/2014            | Nov. 2013 | Nov. 2014 | Nov. 2013 | Nov. 2014 |
| Naples Beach        | 96        | 91        | 1,391              | 1,347              | 74        | 46        | 1,313              | 1,259              | \$497     | \$649        | \$500              | \$540              | 693       | 490       | 115       | 60        |
| North Naples        | 118       | 119       | 1,610              | 1,502              | 107       | 86        | 1,445              | 1,417              | \$212     | \$231        | \$200              | \$220              | 483       | 407       | 98        | 59        |
| Central Naples      | 68        | 87        | 978                | 998                | 55        | 58        | 862                | 877                | \$145     | \$159        | \$132              | \$150              | 348       | 267       | 79        | 81        |
| South Naples        | 76        | 77        | 1,034              | 1,009              | 62        | 53        | 928                | 913                | \$159     | \$156        | \$134              | \$150              | 426       | 424       | 96        | 88        |
| East Naples         | 42        | 46        | 593                | 623                | 33        | 29        | 543                | 563                | \$197     | \$255        | \$211              | \$213              | 339       | 306       | 156       | 152       |
| Immokalee/Ave Maria | 1         | 0         | 17                 | 8                  | 1         | 1         | 13                 | 10                 | \$140     | \$185        | \$150              | \$170              | 3         | 1         | 98        | 49        |
| TOTAL               | 401       | 420       | 5,623              | 5,487              | 332       | 273       | 5,104              | 5,039              | \$205     | \$220        | \$200              | \$215              | 2,292     | 1,895     | 104       | 79        |

#### Legend

| Geographic Location  | USPS Zip Codes             |
|----------------------|----------------------------|
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