

# Real life, Real answers,

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### **Overall Market Statistics by Price**

		# Pe	nding			# Cl	osed			Median Close	d Price (,000's	;)	Inve	ntory	Average DOM
	Dec. 2012	Dec. 2013	12-month ending 12/2012	12-month ending 12/2013	Dec. 2012	Dec. 2013	12-month ending 12/2012	12-month ending 12/2013	Dec. 2012	Dec. 2013	12-month ending 12/2012	12-month ending 12/2013	Dec. 2012	Dec. 2013	Dec. 2013
\$0-\$300K	535	431	7,111	6,660	522	341	6,144	5,875	\$146	\$170	\$141	\$163	3,139	2,416	76
\$300K-\$500K	129	130	1,620	2,000	125	128	1,366	1,730	\$375	\$375	\$375	\$375	1,192	1,043	105
\$500K-\$1M	83	103	1,169	1,418	102	86	1,032	1,224	\$660	\$657	\$660	\$658	1,174	971	121
\$1M-\$2M	32	47	485	624	45	36	437	510	\$1,300	\$1,275	\$1,355	\$1,375	631	557	185
\$2M+	23	28	298	363	18	16	234	298	\$2,617	\$2,675	\$2,810	\$2,950	421	416	227
TOTAL	802	739	10,683	11,065	812	607	9,213	9,637	\$213	\$260	\$204	\$240	6,557	5,403	100

#### **Overall Market Statistics by Area**

		# Pending				# Cl	osed			Median Close	d Price (,000's	;)	Inve	ntory	Average DOM
			12-month	12-month			12-month	12-month			12-month	12-month			
	Dec. 2012	Dec. 2013	ending 12/2012	ending 12/2013	Dec. 2012	Dec. 2013	ending 12/2012	ending 12/2013	Dec. 2012	Dec. 2013	ending 12/2012	ending 12/2013	Dec. 2012	Dec. 2013	Dec. 2013
Naples Beach	155	150	2,057	2,226	170	129	1,880	1,995	\$518	\$590	\$505	\$555	1,606	1,285	120
North Naples	201	213	2,787	2,954	204	159	2,423	2,603	\$275	\$285	\$250	\$287	1,636	1,308	84
Central Naples	157	130	2,022	1,940	151	94	1,717	1,646	\$135	\$181	\$132	\$163	967	831	75
South Naples	124	96	1,600	1,674	130	99	1,362	1,460	\$148	\$175	\$137	\$157	1,023	827	87
East Naples	153	137	2,047	2,071	138	110	1,681	1,753	\$163	\$240	\$156	\$195	1,163	1,032	122
Immokalee/Ave Maria	5	0	58	63	5	4	42	57	\$45	\$172	\$87	\$159	28	17	115
TOTAL	795	726	10,571	10,928	798	595	9,105	9,514	\$210	\$260	\$202	\$240	6,423	5,300	98

#### Legend

Geographic Location	USPS Zip Codes
Naples Beach:	34102, 34103, 34108
North Naples:	34109, 34110, 34119
Central Naples:	34104, 34105, 34116
South Naples:	34112, 34113
East Naples:	34114, 34117, 34120, 34137
Immokalee/Ave Maria:	34142

Calculations are based on property listings that exist within Southwest Florida MLS. Only properties in Collier County, excluding Marco Island, are included. \*Counts for breakdowns of available inventory for prior years are unavailable. \*\*Median Sold Prices are unavailable for periods with zero sales reported. The Days on Market comparisons are not reported because they are calculated with a new method. The median refers to the middle value in a set of statiscical values that are arranged in ascending or descending order, in this case prices at which homes were actually sold. Data entry anomalies and non-Naples zip codes may result in minor discrepencies. However, these anomalies are statistically insignificant. Single Family Homes are tabulated using properties with a building design of Single Family, Villa Detached, or Manufactured. Condo units are tabulated using properties with a building design of Low-Rise, High-Rise or Villa Attached.



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## **Single Family Market Statistics by Price**

		# Pe	nding			# Cl	osed			Median Close	d Price (,000's	;)	Inve	ntory	Average DOM
	Dec. 2012	Dec. 2013	12-month ending 12/2012	12-month ending 12/2013	Dec. 2012	Dec. 2013	12-month ending 12/2012	12-month ending 12/2013	Dec. 2012	Dec. 2013	12-month ending 12/2012	12-month ending 12/2013	Dec. 2012	Dec. 2013	Dec. 2013
\$0-\$300K	257	182	3,311	2,772	229	128	2,754	2,399	\$160	\$175	\$150	\$175	1,110	863	79
\$300K-\$500K	74	88	926	1,205	75	86	784	1,022	\$380	\$379	\$378	\$379	615	590	95
\$500K-\$1M	56	64	659	815	62	52	568	692	\$675	\$687	\$676	\$674	639	569	105
\$1M-\$2M	14	31	302	362	24	23	274	284	\$1,512	\$1,250	\$1,399	\$1,382	384	351	217
\$2M+	16	20	216	249	12	12	174	201	\$2,642	\$2,675	\$3,062	\$2,900	333	339	216
TOTAL	417	385	5,414	5,403	402	301	4,554	4,598	\$248	\$340	\$239	\$287	3,081	2,712	105

#### Single Family Market Statistics by Area

		# Pe	nding			# Cl	osed			Median Close	d Price (,000's	)	Inve	ntory	Average DOM
			12-month	12-month			12-month	12-month			12-month	12-month			
			ending	ending			ending	ending			ending	ending			
	Dec. 2012	Dec. 2013	12/2012	12/2013	Dec. 2012	Dec. 2013	12/2012	12/2013	Dec. 2012	Dec. 2013	12/2012	12/2013	Dec. 2012	Dec. 2013	Dec. 2013
Naples Beach	62	56	814	830	59	49	717	715	\$665	\$890	\$675	\$750	591	523	115
North Naples	88	105	1,296	1,349	97	67	1,115	1,175	\$383	\$417	\$367	\$400	816	728	106
Central Naples	86	76	1,045	982	81	52	875	812	\$199	\$247	\$179	\$245	481	414	85
South Naples	49	44	656	652	55	46	547	562	\$237	\$261	\$196	\$230	391	310	71
East Naples	122	96	1,493	1,464	95	77	1,208	1,221	\$160	\$267	\$149	\$188	698	663	116
Immokalee/Ave Maria	5	0	51	46	5	2	36	42	\$45	\$183	\$83	\$160	19	13	176
TOTAL	412	377	5,355	5,323	392	293	4,498	4,527	\$245	\$340	\$238	\$287	2,996	2,651	101

### Legend

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Naples Beach:	34102, 34103, 34108
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#### **Condominium Market Statistics by Price**

		# Pending				# Cl	osed			Median Close	d Price (,000's	)	Inve	ntory	Average DOM
	Dec. 2012	Dec. 2013	12-month ending 12/2012	12-month ending 12/2013	Dec. 2012	Dec. 2013	12-month ending 12/2012	12-month ending 12/2013	Dec. 2012	Dec. 2013	12-month ending 12/2012	12-month ending 12/2013	Dec. 2012	Dec. 2013	Dec. 2013
\$0-\$300K	278	249	3,800	3,888	293	213	3,390	3,476	\$140	\$166	\$135	\$155	2,029	1,553	74
\$300K-\$500K	55	42	694	795	50	42	582	708	\$369	\$365	\$370	\$370	577	453	126
\$500K-\$1M	27	39	510	603	40	34	464	532	\$591	\$640	\$635	\$647	535	402	143
\$1M-\$2M	18	16	183	262	21	13	163	226	\$1,295	\$1,300	\$1,314	\$1,340	247	206	127
\$2M+	7	8	82	114	6	4	60	97	\$2,525	\$2,750	\$2,650	\$3,000	88	77	264
TOTAL	385	354	5,269	5,662	410	306	4,659	5,039	\$180	\$215	\$172	\$202	3,476	2,691	95

## **Condominium Market Statistics by Area**

		# Pe	nding			# CI	osed			Median Close	ed Price (,000's	;)	Inve	ntory	Average DOM
	Dec. 2012	Dec. 2013	12-month ending 12/2012	12-month ending 12/2013	Dec. 2012	Dec. 2013	12-month ending 12/2012	12-month ending 12/2013	Dec. 2012	Dec. 2013	12-month ending 12/2012	12-month ending 12/2013	Dec. 2012	Dec. 2013	Dec. 2013
Naples Beach	93	94	1,243	1,396	111	80	1,163	1,280	\$440	\$480	\$450	\$500	1,015	762	123
North Naples	113	108	1,491	1,605	107	92	1,308	1,428	\$174	\$203	\$175	\$200	820	580	68
Central Naples	71	54	977	958	70	42	842	834	\$113	\$137	\$116	\$135	486	417	64
South Naples	75	52	944	1,022	75	53	815	898	\$117	\$153	\$117	\$137	632	517	101
East Naples	31	41	554	607	43	33	473	532	\$167	\$205	\$185	\$215	465	369	135
Immokalee/Ave Maria	0	0	7	17	0	2	6	15	NULL	\$119	\$172	\$150	9	4	55
TOTAL	383	349	5,216	5,605	406	302	4,607	4,987	\$180	\$215	\$170	\$200	3,427	2,649	95

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